



## 2018: BESIX REAL ESTATE DEVELOPMENT ACHIEVED ANOTHER RECORD RESULT THANKS TO ITS DIVERSIFICATION STRATEGY AND AN ATTRACTIVE PORTFOLIO OF REAL ESTATE PROJECTS.

26 projects in development

13 cities

**52** employees

turnover

156,8 MI€

net result

18,9MI€

21,7%

return on equity



## FINANCIAL RESULTS

BESIX RED's expansion remains at a steady pace resulting in a turnover of €156.8 MiO (+ 8.5% vs. 2017) and a ROE of 21.7%; thanks to its geographical and sectorial diversification but also to its focus on innovation, backed by the financial strength and synergies with the different entities of BESIX Group.

These assets, combined with 30 years' expertise in complex and large-scale projects, have helped **BESIX RED** build solid and long-term partnerships; and anticipate the market's cycles.

**BESIX RED**'s focus on clients enables the company to anticipate their needs in order to develop solutions that meet their highest expectations and match people's changing needs for their living and working environments.

The company's today's pipeline counts 26 projects totalling more than 500,000 sqm under development, covering 13 cities in 5 European countries.

## **BUSINESS RESULTS**

In 2018, **BESIX RED** delivered a total of 100,000 sqm in Belgium, such as **Dunant Gardens** (Ghent), **The Cosmopolitan** (Brussels), **Meadow Phase I** (Herent) and **Canal District** (Brussels).

In addition, construction began om more than 30,000 sqm in Belgium (250 units in the Esprit Courbevoie Phase I, Louvain-la-Neuve; 84 in Meadow-Herent Phase II, Leuven); 22,600 smq in Luxembourg (Quatuor and Icône) and 39,500 sqm in The Netherlands (442 residential units in the Sluishuis project in Amsterdam, designed by Bjarke Ingels Group).

Permits were delivered for the 18,800 sqm Icône office building in Luxembourg designed by Foster+Partners, and the 13,850 sqm So Stockel residential project in Brussels.

**BESIX RED** has acquired new sites in Belgium and Luxembourg, adding more than **150,000 sqm** of residential and office building to its portfolio.

Acquisitions in 2018 included the mixeduse Cours Saint-Michel project in Brussels (76,000 sqm); the residential projects Meywaert in Ghent (17,000 sqm) and Matisse in Evere, Brussels (35,000 sqm); and the mixed-use project at Walferdange in Luxembourg (19,500 sqm).

2018 marks also the ambition of BESIX RED to consolidate its presence in France with the nomination of its Country Director.

## **OUTLOOK**

Based on the successful developments, its diversified projects portfolio and an innovation-based strategy, **BESIX RED** looks confidently to the future and is determined to pursue its pan-European expansion.

Its goal is to continually expand in a steady and sustainable way, while keeping its company's soul.

Meanwhile, **clients** and their very high satisfaction will remain **BESIX RED**'s main objective.

BESIX Real Estate Development (BESIX RED) est une entreprise belge de développement immobilier, dans le résidentiel, le bureau, ainsi que dans les commerces et services. Filiale du Groupe BESIX, elle est présente tant en Belgique que dans un nombre croissant de villes étrangères. Soucieuse de créer des développements durables qui tiennent compte des besoins de ses clients, les composantes sociétales et écologiques, au même titre que l'innovation, font partie intégrante de sa réflexion sur l'immobilier du futur. www.besixred.com